

AVT Reports Q4 2012 Financial Results

07/02/2013

Highlights for 2012

- **Net Income totaled \$4.9 million, an increase of 26.6% compared with \$3.9 million in 2011**
- **Revenues totaled \$48.0 million, an increase of 4.5% from revenues of \$46.0 million in 2011**
- **New Order Booking totaled \$49.7 million representing an increase of 4.6% over 2011**
- **Dividend of \$0.45 per share with respect to 2012 profits has been announced**

Hod-Hasharon, Israel, February 7th, 2013 – Advanced Vision Technology Ltd. (AVT, Prime Standard of the Frankfurt Stock Exchange, ISIN: IL0010837248), the world's leading supplier of automatic optical inspection and quality assurance systems for the printing industry, announced today its financial results for the fourth quarter and the fiscal year ended December 31, 2012.

Revenues in 2012 totaled \$48.0 million, 4.5% higher than the \$46.0 million generated in 2011. Revenues in the fourth quarter of 2012 were \$12.7 million, 1.5% higher than in Q4 2011. The increase in total revenues in 2012 is due mainly to growth in products sales to the Packaging & Labels converters markets.

New order booking in 2012 totaled \$49.7 million representing an increase of 4.6% over 2011 attributable mainly to increases in the Packaging and Labels markets. The ratio of total new order booking to revenues in 2012 was 103.5%. Total new order booking in the fourth quarter of 2012 was \$14.1 million, higher by 24.6% as compared with the same quarter last year and was the highest in over four years.

Gross margin in 2012 was 53.3% compared with 49.8%, in 2011. The increase in gross margin in 2012 is due primarily to higher total revenues coupled with favorable sales mix.

Operating income in 2012 totaled \$5.3 million, an increase of 57% compared with operating income of \$3.4 million in 2011.

Net income for the full year ended December 31, 2012 was \$4.9 million or a profit of \$0.88 per share (diluted) compared with net income of \$3.9 million or a profit of \$0.70 per share (diluted) in 2011.

Dividend Distribution

The board of directors resolved to distribute a gross dividend of \$0.45 per share in respect of the profits of 2012. The record date for the distribution will be February 25th, 2013; the ex-dividend date will be February 26th, and the payment date will be March 1st. The tax withholding rate will be approximately 15%.

Shlomo Amir, President and CEO of AVT: "2012 has been a very good year for AVT. After a relatively slow first half, at the second part of the year we had experienced excellent recovery, mainly in the US market. Despite a modest increase in annual revenues, our profits grew by 27% over those of 2011. Our financial results

are in line with the upward trends we have been experiencing in recent years and with the company's strategic goals and vision. 2012 was a busy year for AVT. We participated in numerous exhibitions and received prestigious awards. And most importantly, we succeeded to leverage our technological leadership position to increase our business and profitability. We have new products being developed, and new market niches to address, so the next year should be as busy and successful. For 2013, we project revenues to be between \$49.0 – \$50.0 million, and pre-tax income to be between \$5.2 – \$5.4 million.”

About AVT

Advanced Vision Technology, Ltd (AVT) is the world leader in print process control, quality assurance and color control for the packaging, labels, folding cartons and commercial print markets. Today, more than 3,000 PrintVision systems for packaging and labels automatic inspection are installed worldwide. As a premier supplier in the commercial sector, AVT has over 890 of its closed loop color control systems, and over 3,300 color management and reporting software and remote digital ink fountain control systems installed around the world. AVT's products are sold to leading printing press OEMs, packaging, labels, commercial, semi-commercial and specialty printers in the heatset and coldset web printing markets, worldwide.

Advanced Vision Technology's headquarters are located in Hod-Hasharon, Israel with sales, marketing, and support offices in the United States, Europe and China. AVT is a public company listed in the Prime Standard of the Frankfurt Stock Exchange.

Please visit the AVT website: www.avt-inc.com

Safe Harbor Statement

Certain statements in this press release are forward-looking statements. Because such statements deal with future events, they are subject to various risks and uncertainties and actual results could differ materially from our current expectations. Factors that could cause or contribute to such differences include, but are not limited to: the impact on revenues of economic and political uncertainties and weaknesses in various regions of the world, including the commencement or escalation of hostilities or acts of terrorism; any unforeseen developmental or technological difficulties with regard to our products; changes in the competitive landscape, including new competitors or the impact of competitive pricing and products; a shift in demand for products such as ours; unknown factors affecting third parties with which we have formed business alliances; timely availability and customer acceptance of our new and existing products, and other factors and risks discussed in our Annual Report for the year ended December 31, 2011. We assume no obligation to update information concerning our expectations.

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